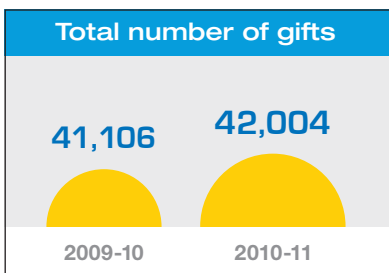


Gift announcements | Letter from the Chairman | Q&A with Murray Blackwelder | Financial statement Donors | Letter from the Chancellor | Board members

Major gifts of 2011

UMKC benefactors demonstrate true commitment

The major themes for UMKC donors in 2011 were confidence and caring—confidence in university leadership and caring for the success of our students. As a result, the university had a near-record fundraising year that included nine gifts of more than \$1 million each. Through the generosity of our alumni and friends, UMKC continues to advance and grow as Kansas City’s model urban research university.



● Sherman and Sprint Foundation impact School of Education

Longtime university supporters and advocates of urban education, Marny and John Sherman, once again demonstrated their commitment to UMKC by helping move the School of Education closer to achieving its vision of becoming one of the nation’s leading urban-serving schools of education. The Shermans’ gift – one of the largest in the school’s history – will help fund the Urban Education Research Center.

The Center will focus on conducting and disseminating research that addresses local issues, problems and questions in urban schools and communities with national applicability. The Center will also provide tools and resources for the investigation and resolution of problems faced in urban schools locally and nationally.

The gift provides for the establishment of an endowed chair in urban education

research to serve as the Center’s executive director. The gift will also fund start-up costs including equipment acquisition, marketing materials and other costs associated with a start-up operation.

The School of Education was also strengthened when the Sprint Foundation demonstrated its commitment to urban education through a generous gift to the Urban Education Research Center. The \$1 million grant will fund an endowed professorship, which will help the Center attract an educator and scholar at the top of the urban education field.

“The Shermans and the Sprint Foundation have long been supporters of UMKC and education,” UMKC Chancellor Leo E. Morton said. “These gifts are a continuation of their commitment to UMKC, to education and to our community.”



Letter from the Chairman

It has been an exceptional year at UMKC. The university made national and international news in academics while expanding its enrollment to record levels. At the same time, and in difficult economic circumstances, the UMKC Foundation continued to set fundraising records that are a critical part of the university's advancement to becoming a model urban research university. During the 2010-11 fiscal year, the UMKC Foundation:

- Raised \$30.13 million – the third best year in history
- Received gifts from 19,281 donors – a new record
- Increased the number of gifts to 42,004 – a new record
- Increased percentage of alumni giving to 10.26 percent – a new record
- Received nine gifts of \$1 million or more – a new record
- Grew the UMKC Foundation endowment to \$21.6 million
- Grew the planned gifts balance to \$74.8 million

With this momentum underway and in spite of the challenging economic environment, I fully expect the coming fiscal year to be the best fundraising year in the university's history.

We often remind ourselves of a guiding principle for our urban institution that "great cities have great universities." Along with the UMKC Foundation board of directors, Chancellor Leo E. Morton and UMKC Foundation President Murray Blackwelder, I thank you for your continued dedication and support in making UMKC a university befitting its part of that principle.

Alan Atterbury
Chairman
UMKC Foundation



Q&A with Murray Blackwelder

You've just finished your second full year as president of the UMKC Foundation. How are the fundraising efforts proceeding?

We're doing remarkably well, especially given the continuing struggles with the economy. Thanks to our advocates – our alumni, friends and foundational and institutional supporters – we broke numerous fundraising records this year.

What are the UMKC Foundation's priorities for the coming year?

Our key activity for the coming year will be launching the public phase of the university's capital campaign – The Campaign for UMKC. We have some exciting projects planned; we're eager to share our goals with you in the coming months.



What are the capital campaign's priorities?

Student support, faculty support, program support and facilities support. Campus-wide and unit-specific priorities are being vetted for feasibility purposes prior to the public launch.

How are priorities being determined?

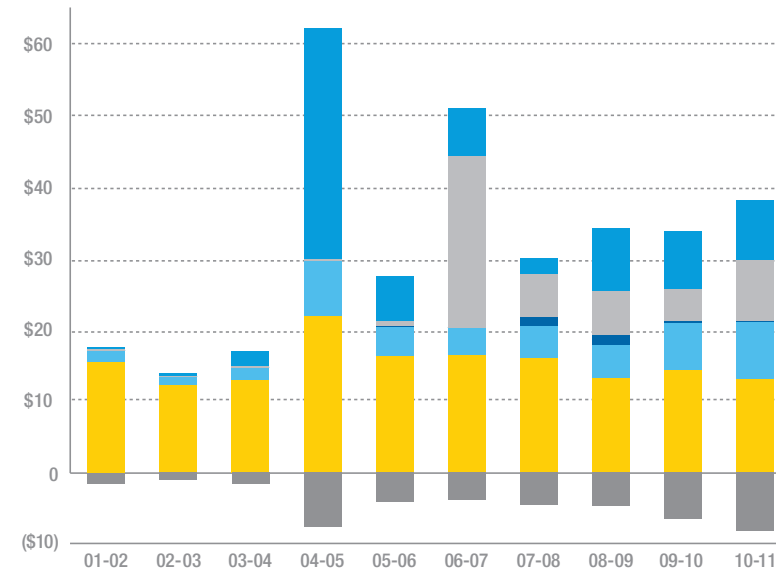
UMKC faculty and staff submitted priorities based on the university's strategic plan. Chancellor Morton and Provost Hackett are consulting with UMKC deans and other key leaders as they make their final recommendations.

Will there be a national steering committee?

Yes. A group of 20-25 volunteers will work closely with Chancellor Morton to oversee and promote the campaign. We're in the process of identifying individuals to work with us as we enter the next phase of The Campaign for UMKC.

Murray M. Blackwelder
President
UMKC Foundation

Gift activity (in millions)

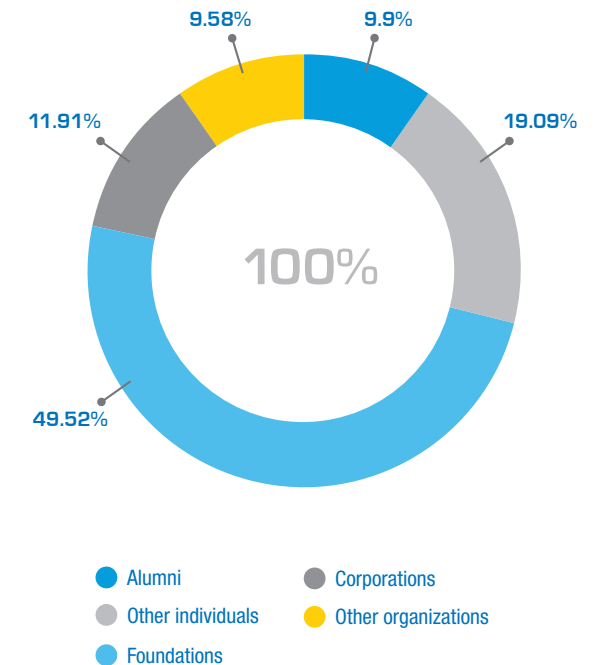


Net production, defined as gifts less payments on pledges from prior years

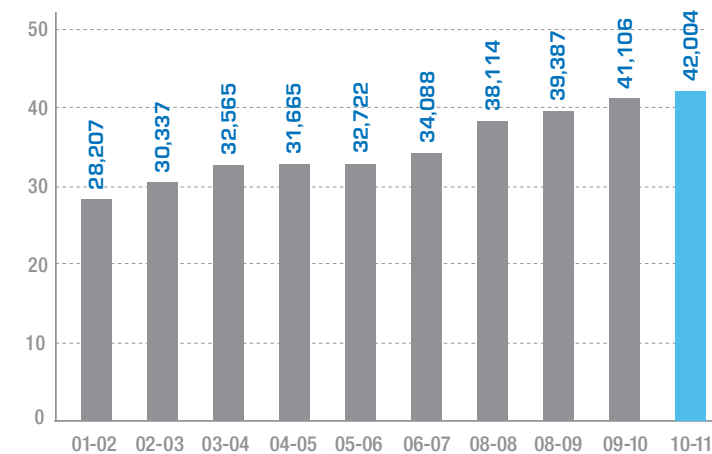
| | | | | | | | | | |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| \$16.2 | \$13.0 | \$15.6 | \$54.9 | \$23.6 | \$47.5 | \$25.7 | \$29.8 | \$27.5 | \$30.1 |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|

- Planned gift commitments
- Pledge commitments
- Planned gift payments
- Payments on commitments
- Outright gifts
- Less payments on commitments

Gift income by source

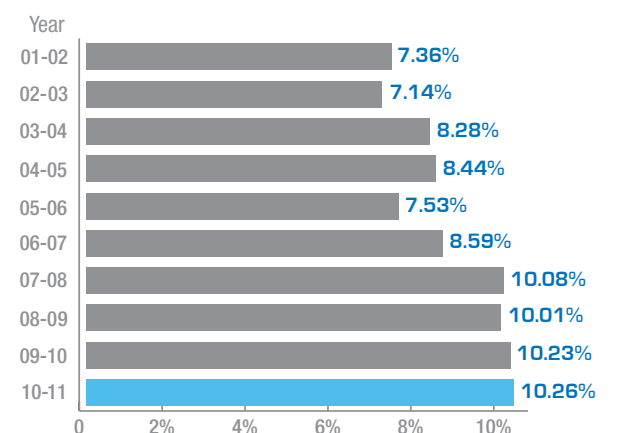


Number of gifts



Average number of gifts 35,020

Percentage of alumni giving



>> Major gifts of 2011

● School of Computing and Engineering strengthened by Kauffman Foundation

Another organization that has proven its commitment to UMKC and the community is the Ewing Marion Kauffman Foundation. That commitment was further reinforced last spring with the Kauffman Foundation's \$3.2 million grant to create the KC STEM Alliance. An acronym for science, technology, engineering and math (STEM), the organization's mission is to strengthen the pipeline of students specializing in those fields and to better prepare them to enter the workforce.

Housed at the School of Computing and Engineering and chaired by Dean Kevin Truman, the KC STEM Alliance will consolidate management and leverage the strengths of Project Lead The Way (PLTW) and FIRST (FIRST Robotics, FIRST Tech Challenge and FIRST Lego League) to advance three goals: 1) streamline program management and marketing; 2) develop a universal evaluation strategy; and 3) create a plan for lasting impact and future sustainability for both programs.

"This type of support exemplifies the pride the university's alumni have in their alma mater, and it is essential to the progress of UMKC and Kansas City."

— Chancellor Leo E. Morton

PLTW offers pre-engineering courses to middle and high school students, augmenting math and science courses and giving students hands-on and project-based learning. FIRST is an extra-curricular program that gives teams of students the opportunity to build robots for competition in regional and national contests.

● Alumni fund School of Dentistry endowed chair

The School of Dentistry will further reinforce its exceptional reputation thanks to the generosity of alumni Gary McCabe Ross (D.D.S. '80) of Albuquerque, N.M.; Charles Squire (D.D.S. '68) and Margit Squire of Wichita, Kan.; and Onas Johns (D.D.S. '32, deceased), formerly of Springfield, Mo. Their combined gift of \$1.5 million will establish an endowed chair in practice management at the UMKC School of Dentistry.

Endowed chairs and professorships help the university recruit and retain the brightest minds in the field. Responsibilities of the Dental School's new endowed chair will include developing a curriculum that exposes students to the business side of running a dental practice, focusing on topics such as how to finance a practice, manage debt and handle personnel matters. The endowed chair will also manage the day-to-day operations of the Dental School's proposed Innovation Clinic, which will operate just like a small dental practice serving patients from the Kansas City community. Students will build their

clinical and business skills while working with UMKC dental hygiene students and dental assistants.

"Since the school's inception in 1881, we've been educating excellent dental clinicians," said Marsha Pyle, D.D.S., M.Ed., and dean of the School of Dentistry. "By establishing a faculty position and a facility dedicated to practice management, we're making an unprecedented commitment to prepare our graduates to be both excellent dentists and successful business people."

● Anonymous donor endows chair at the School of Medicine

An anonymous donor made a major impact on the School of Medicine with a commitment of \$1.5 million. The gift came from a Medical School alumnus who wants to show his support for the school's educational mission and role in the community. The generous gift will establish an endowed chair in pathology, an area of medical practice that the donor believes is often overlooked by the general public.

"The establishment of an endowed chair in pathology will signify just how important pathologists are in the larger picture of disease prevention, diagnosis, care and research," said Betty M. Drees, M.D., dean of the School of Medicine.

● Jo Anna Dale's generosity continues

Longtime UMKC benefactor and distinguished alumna Jo Anna Dale (B.A. '52) once again demonstrated her commitment to the university through a \$1 million estate gift that will impact the success of UMKC students for generations to come.

Dale's estate gift will be split equally between the College of Arts and Sciences' Department of English and the Conservatory of Music and Dance. In addition to augmenting the Jo Anna Dale Scholarship in Creative Writing (established in 2007) and the Jo Anna Dale Conservatory Scholarship (established in 2010), the gift will create the Jo Anna Dale English Scholarship. Dale also established the Dale Vocal Studies Travel Fund in 2008, which provides financial support to vocal students as they launch their careers. "Jo Anna Dale's generosity provides students in two of UMKC's fine programs with the resources necessary to reach their potential," said Chancellor Leo E. Morton. "This type of support exemplifies the pride the university's alumni have in their alma mater, and it is essential to the progress of UMKC and Kansas City."

Recognizing our 2010-11 supporters

The UMKC Foundation thanks the following donors for their generosity and continued commitment to Kansas City's University. The list includes outright gifts, pledges and planned gifts. Pledges and planned gifts are listed in the year they are committed. Please call 816-235-6260 with any corrections.

\$1,000,000+

Anonymous
Anonymous
Anonymous
Anonymous
Mr. Alan and Mrs. Mary Atterbury and Affiliated Funds
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\$500,000 - \$999,999

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Letter from the Chancellor

The word that comes to mind as the 2010-11 fiscal year winds down is “progress.” One only needs to look around campus to see the progress the university is making in terms of delivering a vibrant campus community. Enrollment has been on a steady incline, and new buildings to support this growth are planned or already under construction.

Our talented team of academic and administrative leaders is taking UMKC to new heights. Our faculty includes Guggenheim recipients and a Pulitzer Prize winner. Our administrative leaders are developing and implementing solid strategies that will lead us into the next decade. The city that surrounds us is showing its belief in and commitment to UMKC as a key component to the city’s success. This is evidenced by the Greater Kansas City Chamber of Commerce “Big 5” goals for the region. In fact, UMKC is an integral part of most of the goals: the Conservatory of Music and Dance is considering a move downtown as part of the city’s regional arts plan; the Henry W. Bloch School of Management will be a crucial component of the entrepreneurial initiative; UMKC’s life sciences schools and expertise will play a critical role in the translational research collaborative; our outstanding faculty and world-class programs university-wide will support the urban core initiative; and our university as a whole will continue to educate our students so they are prepared to be productive members of the global community.

It is clear that UMKC is poised to take its place at the top.

Sincerely,

Leo E. Morton
Chancellor

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